

## To make your workflow excellent.





From left to right:

Timo Schretzmair, Member of the Executive Board, Chief Financial Officer  $\cdot$  Rainer Schuster, Member of the Executive Board Sales / R&D  $\cdot$  Dr. Oliver Pfannschmidt, Member of the Executive Board Production/Technology

### To make your workflow excellent.

"**SARSTEDT**, a family-run company, has been a leader in laboratory and medical technology for over six decades. With a global team of more than 3,000 employees, we share a unified goal: to support laboratory professionals and medical practitioners worldwide.

Through close collaboration with our users, we've gained a profound understanding of their daily challenges and needs. Leveraging this insight, we develop intelligent solutions that streamline their demanding work routines, boost their efficiency, and facilitate the attainment of excellence in their workflow."

### From an one-man operation to an international enterprise

The SARSTEDT journey

4





Walter Sarstedt, company founder



**In 1961,** Walter Sarstedt lays the foundation for the company. He starts production in a small hall in Rommelsdorf, a district of Nümbrecht. From pioneering the first plastic tablet tube in 1962 to strategic acquisitions, each milestone has strengthened SARSTEDT's position.

**Today,** we proudly stand as a globally leading corporate group, dedicated to developing, producing, and distributing laboratory and medical solutions worldwide. Despite his absence, Walter Sarstedt's entrepreneurial legacy thrives within us as an independent family business. Our steadfast commitment to our employees, customers, and suppliers, based on our core values of partnership and quality standards, remains unwavering.



# Your global partner in medicine and science

## Founded in **1961**

**13** production sites across Europe, Australia, North and South America

> **36** sales organizations worldwide



SARSTEDT headquarters in Nümbrecht, Germany

## 60 years of experience

>3000

All data as of the end of July 2024. Source: SARSTEDT.

"As a leading global partner for healthcare and science, our solutions drive significant progress in preanalytics and life sciences – improving patient treatment quality and setting standards in research."

## Our areas of business

We represent an exceptionally broad product portfolio in the fields of pre-analytics, life science, lab automation and sample transport.

#### Pre-Analytics

For clinics, medical practices, and laboratories, we offer a comprehensive range of sampling systems and accessories for blood, urine, stool, and saliva. We place the highest importance on safety and efficiency. Z Life Science



In the areas of liquid handling, cell culture, molecular biology, sample handling, and microbiology, we offer tailored solutions of the highest purity and consistent quality. These are specifically designed to ensure reproducibility in analytics. Our products are certified and meet the strictest research requirements.

#### https://sarstedt.com/preanalytics-co-en

https://sarstedt.com/lifescience-co-en





With our automation solutions, we make laboratory processes in pre-analytics faster, more precise, and more economical. Our many years of experience as a partner in lab automation make us a reliable partner for your needs.





As an essential part of the pre-analytical workflow, our sample transport products ensure the safety and integrity of your diagnostic samples. We understand the necessity of securely shipping potentially infectious samples in accordance with country-specific standards and regulations to protect all involved and achieve optimal analysis results.

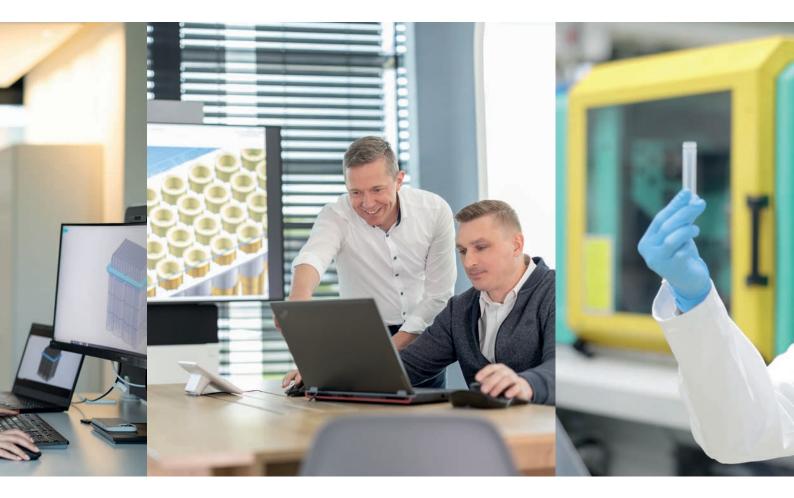
https://sarstedt.com/sampletransport-co-en

"We always strive to improve or rethink the familiar – with an absolute committment to quality. For solutions across the entire workflow that stand out for their added value in terms of application and performance. We approach this challenge with confidence and passion – but above all with a sincere openness to the needs of users in healthcare and research. Their requirements in the everyday practice provide us with the decisive inspiration for customized innovations."



# Everything from a single source.

Our services cover the entire process from development to production and sales. With a commitment to excellence, we ensure that our customers' visions are implemented with precision and efficiency.



#### Research and development

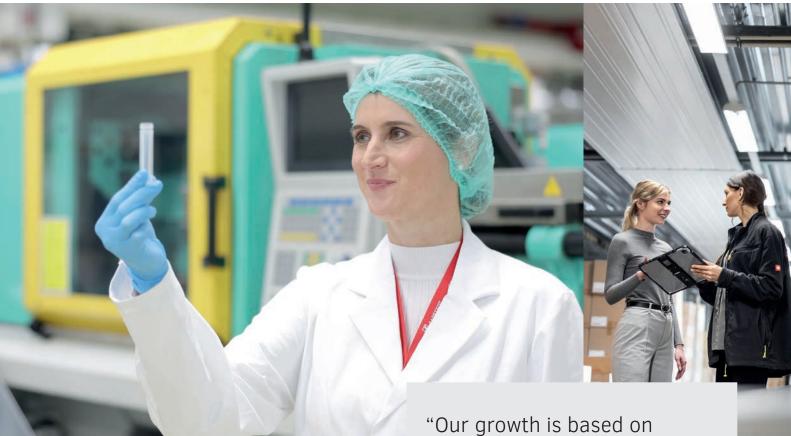
#### To make your workflow excellent, we develop smart solutions for your specific needs.

Since our company was founded, we have placed great emphasis on research and development. To track future trends and identify the needs of our customers, we maintain constant dialogue with users in the fields of medicine and science. Leveraging this insight, we actively drive innovation in our own research and development center, guiding ideas from conception to market readiness.

#### Production

#### To make your workflow excellent, we prioritize high quality at every turn.

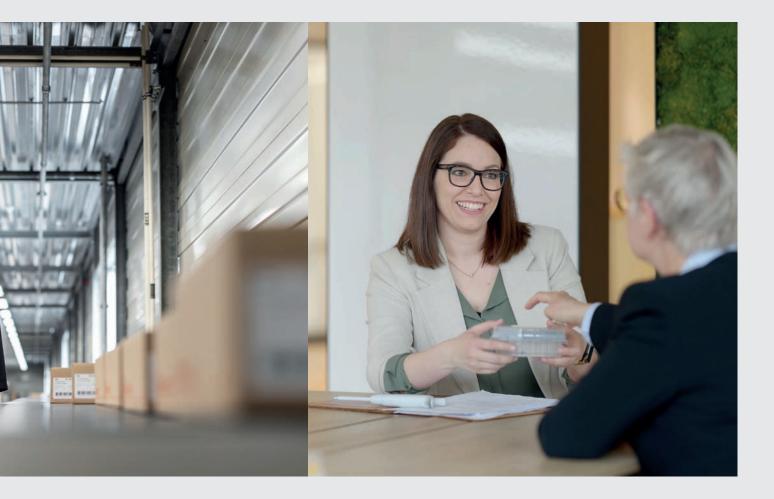
Over 90% of products in our portfolio are manufactured at our company-owned production sites in Germany and abroad, using state-of-the-art equipment and materials. We ensure the highest quality through standardized processes, constant monitoring and analysis, all in accordance with country-specific standards and regulations. Moreover, we prioritize ongoing investments in the continuous training of our workforce.

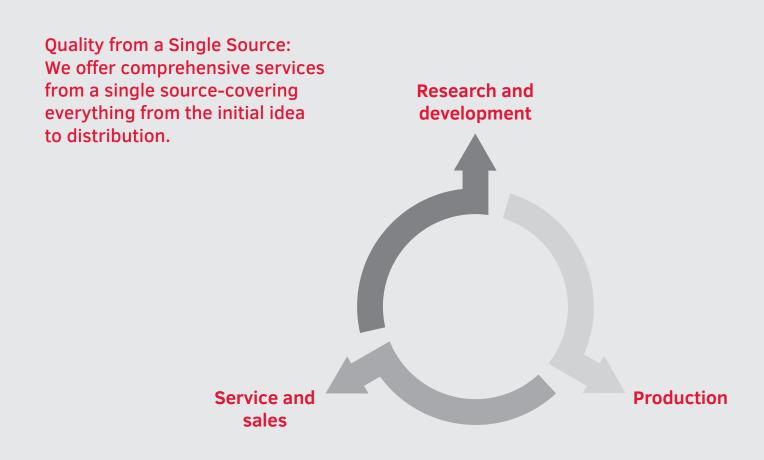


#### Service and sales

#### To make your workflow excellent, we stand as a reliable and supportive partner.

Our global service team serves as the direct interface between SARSTEDT and our customers, offering extensive expertise and support in selecting and using our products. With sales organizations and field representatives in 361 countries, SARSTEDT ensures widespread accessibility. In numerous other countries, experienced distributors cater to the market's needs. "Our growth is based on the sustainable success of our customers. This is why we maintain longterm partnerships in all our markets. These are based on trust, mutual appreciation and shared convictions."





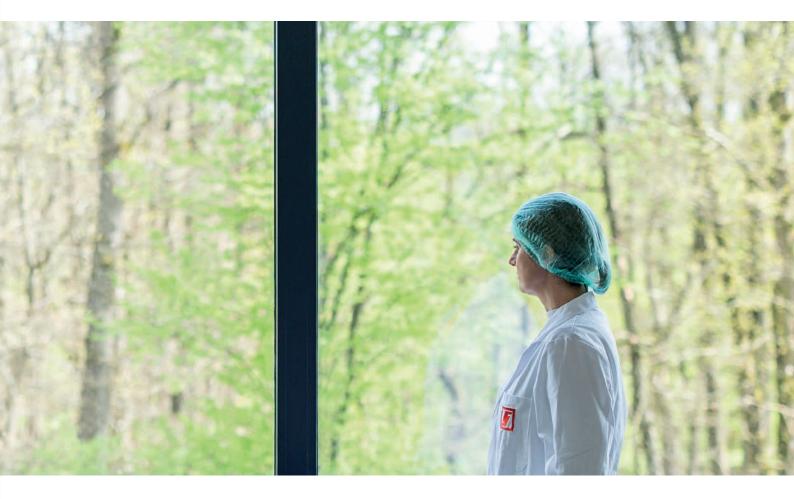


# Responsibility leads to sustainability.

"As an independent family-run company, we hold a deep commitment to the environment and future generations. Aligned with this responsibility, we continuously optimize our operations to promote growth, minimize our ecological footprint, and consistently safeguard human health."



https://sarstedt.com/about-co-en



#### **Embracing sustainable practices**

With over 60 years of experience as a family-owned business, we've cultivated a profound understanding of long-term thinking and the entire value chain. Our sustainability approach is guided by the UN's 17 Sustainable Development Goals, focusing particularly on health, education, climate protection, and sustainable production. Since 2023, we've transparently aligned our company with the UN Global Compact standards, ensuring our strategy adheres to globally accepted principles.

Our commitment is evident through efficient processes, minimal resource consumption, and innovative, lowwaste solutions. We emphasize meaningful recycling to foster responsible stewardship of natural resources.



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